

Unsecured working capital program provides cash-flow for growth.



"The opportunity to work with Tradecycle has created the flexibility we need in our business. We were introduced to Tradecycle through our private equity sponsor, and in a few quick conversations, the team at Tradecycle was able to create a business proposal that met our immediate business needs. Coupled with our tradition financing, Tradecycle is the right solution providing flexibility for our business expansion."

*Vito Giustino,
Chief Financial Officer
Stampede Meat*

Highlights

- Tradecycle funds it's clients payable obligations
- Tradecycle extends DPO for it's clients creating instant liquidity
- Tradecycle's solution is effectively "Finance as a Service"
- No UCC, liens or collateral required



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Problem

Stampede Meat required additional liquidity for the build-out of a recently acquired production facility and substantial raw material purchases to front-load inventory. The company had a significant line of credit through their existing bank, but the borrowing facility was primarily based upon the company's assets (i.e. receivables and inventory).

Solution

Tradecycle was introduced by Stampede's PE sponsor. Tradecycle's unique payables finance model provided Stampede the working capital they needed to finalize the build-out of the new production facility as well as front-load inventory. Tradecycle's program was a superior alternative to traditional subordinated debt and far more attractive than raising additional equity through their PE sponsor. Further, Stampede has continued to utilize Tradecycle's program to take advantage of seasonal purchasing opportunities.

Results

Stampede obtained a large 7 figure revolving facility to augment their existing capital structure.

Tradecycle implanted the program within 18 days of receiving the complete application.

Stampede has used Tradecycle's transactional facility to meet its needs without non-utilization charges or minimum funding requirements.